FL 507 - Local Competition Scoring

Category	Renewal	New/ Bonus	DV Bonus
Key Project Characteristics (ex. # of units, PSH vs RRH)	17	17	17
Quality of Supportive Servies including Housing First	45	45	45
Target Population	36	36	36
Prioritization Based on Need	18	18	18
CoC Participation	18	18	18
Increase Access to Mainstream Benefits	16	16	16
Financial Capacity (audit, etc)	13	13	13
Budget	11	11	11
Inclusive Structure (lived experience, etc)	22	22	22
System Performance Data	130	130	130
General Capacity & Project Scope	12	97	97
Bonus: Housing First	7	7	7
DV Experience, Project Scope			29
Total Possible Points	**345**	**430**	**459**

THRESHOLD

1. Projects applicant and subrecipient are eligible entities and project is in compliance with CoC Interim Rule and subsequent notices, including threshold requirements outlined in
2. Agreed to Participate in HMIS or if project is Domestic Violence or Human Trafficking project, must adhere with HMIS data and technical standards in a comparable database.
3. Applicant has Active SAM registration with current information. **This is required only if your agency will have a contract directly with HUD.**
4. Applicant has Valid DUNS number in application. **This is required only if your agency will have a contract directly with HUD.**
5. Applicant has no Outstanding Delinquent Federal Debts- unless: (a) A negotiated repayment schedule is established and the repayment schedule is not delinquent, or (b) Other
6. Applicant has no Debarments and/or Suspensions -or is proposed to be debarred or suspended from doing business with the Federal Government.
7. Applicant has disclosed any violations of Federal criminal law - Applicants must disclose in a timely manner, in writing to HUD, all violations of Federal criminal law involving fraud,
8. Applicant has demonstrated the population to be served meets program eligibility requirements.
9. Applicant complies with HUD headquarter and field office directives. When considering renewal project for award, Applicant met HUD Expectations.
10. Applicant demonstrates fiscal and administrative capacity to expend, track and report on grant awards.
11. Projects will participate in and accept 100% of referrals from Coordinated Entry, when it is available for the project type.
12. Applicant agrees to practice and monitor fidelity to Housing First principles and be low barrier and scored = or > than 10 on Housing First question Section 7 of Application.
13. Project has documented the required matching funds.
14. Project is financially feasible
15. Applicant is active CoC participant.
16. Project has reasonable costs per program participant.
17. Documented organizational financial stability, audit shows agency has no major findings. Financial audit completed within previous 24 months of submission date.
18. Applicant has a Code of Conduct which complies with 2 CFR part 200
19. Representation at Mandatory RFP Workshop (New Project Applicants Only)
20. Applicant has Unified Entity Identifier (UEI)

Section	Score Type	Detail	Instructions	Max Score
		RENEWALS		
3: Key Project Characteristics: Housing				
# of Units (3.3, 3.4, 3.5)	Objective, non SPM		1 - 5 units: 5 points 5 - 10 units: 10 points 11 - 15 units: 12 points 16 -20 units: 15 points	15
Housing Type	Objective, non SPM		IF PSH and all units are Shared Housing: -3	0
	3.8 Objective, non SPM		If RRH and all units Single Room Occupancy: -3	0
	Objective, non SPM		All others: 1	1
Off Line Units	Objective, non SPM		If units are currently off line, unless this is the first renewal: -2 If reason for all line units is natural disaster or property improvements: +1	0
3.10a; 3.10b	Objective, non SPM			1
	Objective, non SPM		All units online: 1 point	
ST				17
Section 4: Key Project Characteristics: Supportive Services				
CES Referrals	4.1		THRESHOLD - Must say Yes	
Service Delivery Location	4.3 Objective, non SPM		80%+: 8 points 50 - 79%: 5 points all others: 0 points	8
4.5a			THRESHOLD - Does housing type/project type match target population	
4.5b	Objective, non SPM		Look at the number of HUD and non-HUD funded positions. Does the number in this chart match the number of positions for which they have requested funding? If Yes: 5 If No: 0	5
area served				

			Regionwide: 6 points	2
			counties: 3 points	1
			county (including all regions of the county): 2 points	
4.5d	Objective, non SPM		partial county: 0 points	6
caseload size				
4.6a	Objective, non SPM		If yes: 3 points	3
adopted standards and policies				
4.6b			THRESHOLD	
staff training	Objective, non SPM		Yes: 1 pt	1
			Includes the basic CoC core curriculum (MI, TIC, Hsg First, etc): 2 pts Includes basic coC core curriculum + other agency specific training: 3 pts Does not specify	
4.6c	Objective, non SPM		training: 0 points	3
job description				
4.6d	Objective, non SPM		Yes: 1 pt	1
4.6d1	Objective, non SPM		Yes: 1 pt	1
oversight	Objective, non SPM		Yes: 1 pt	1
4.6e				
cultural competence				
	4.7 Other	Factors for consideration can include but not limited to: involvement of persons with lived experience; hiring practices; staffmakup; training; board makeup; incorporation of competency associated with Black, Indigenous & Persons of Color, persons with lived experience, persons who are LGBTQ; training of volunteers; persons with lived experience on board of directors, etc.	Response indicates significant cultural competency strategies and references gender, race, ethnicity, and sexual orientation: 5 points Response indicates adequate cultural competency strategies: 3 points Response indicates minimal cultural competency strategies: 0 points	5
language barriers				
	4.8 Other	Factors for consideration can include but not limited to: multi/bilingual staff representation (#s and/or %s), how agency encourages multilingual staff to apply; translation services with materials and/or website; relationships with translation services; materials available in multiple languages	Response indicates significant competency with persons facing language barriers: 5 points Response indicates adequate competency with persons facing language barriers: 3 points Response indicates minimal comptence with persons facing language barriers: 0 points	5
SOAR	4.9 Objective, non SPM		1 point for each yes response	2
Training				
4.10	Objective, non SPM	how many trainings did applicant attend	8 or more: 3 points 4-7: 2 points 2 - 3: 1 point	3
Other Supportive Services				
	4.11 Other		If table is fully completed: 1 point	1
	ST			45

Section 6: Target Population

	6.1 Other	For PSH Projects	Applicant identifies all inclusive Chronically Homeless AND at least 2 from substance abuse disorders, persons with severe mental illnesses & survivors of domestic violence: 5 points if "no" to all inclusive for any population and explanation doe snot match housing first principles, 0 points	5

	Other	For RRH/TH Projects			
			Selects at least two from unaccompanied LGBTQ youth, youth families with children, survivors of domestic violence/victims of human trafficking: 5 points If only one, 2 points; If 'No' to all inclusive for any population and explanation does not match housing first principles, 0 points.		

Section 7: Housing First/Zero Barrier Approach

Eligibility Chart					
	7.1 Objective, non SPM		Receive 1 point for every "no" answer in either column for 1 - 15.		15
Termination Chart					
	7.2 Objective, non SPM		Deduct 1 points for every "yes" answer UNLESS in reviewers opinion, a justifiable housing first compliant was given for termination.		0
Services post eviction					
	7.3 Objective, non SPM		Yes: 1 point		1
Change for service intensity	Objective, non SPM		Service Intensity: 1 points		1
	7.6		Prescribed timeline: 0 points		
Service Location					
	7.7 Objective, non SPM		No: 1 point	Yes: 0 points	1
Additional Requirements					
	7.8 Objective, non SPM		No: 5 points	Yes: 0 points	5
Quickly move					
	7.9 Other		Yes: 3 points	No: 0 points	3
Client Satisfaction Surveys					
7.10	Objective, non SPM		Yes: 5 points	No: 0 points	5
	ST				36

Section 8: Prioritization Based on Need

multi					
8.1, 8.2 , 8.3	Objective, non SPM		If yes to all 3 questions - 5 points; If any no - 0 points		5
CES MOU					
	8.4 Objective, non SPM		Yes: 5 points	No 0 points	5
PSH - Severe Needs					
8.5, 8.6,8.7, 8.8	Objective, non SPM		Yes: 5 points	No 0 points	5
Residing prior					
8.10.	Objective, non SPM		100% from A-E: 3 points		3
	ST				18

Section 9: CoC Involvement

9.2 - 9.8	Objective, non SPM		If answered "yes" to all 7 questions, receives 5 points; if "no" to any question, receives 0 points		5
9.10 and 9.11	Objective, non SPM		If answered "yes" to both, 3 points; if "no" to either, 0 points		3

Administrative Data	Objective, non SPM	As outlined in Attachment A-1	10
	ST		18
Section 10: Increasing Access to Mainstream Benefits			
10.1, 10.2 and 10.2a	Objective, non SPM	If answered "yes" and described approach to increasing access to mainstream benefits, add 3 points. If no, add 0 points	3
10.3, 10.3a	Objective, non SPM	If "yes" to 10.3 - give 5 points; if "no" but 10.3a is "yes", award 2 points	5
10.4, 10.5 - Transportation	Objective, non SPM	Applicant selects "yes" and describes approach and level of transportation - give 3 points. If not, give 0 points	3
10.6 - Access to SSI/SSDI	Objective, non SPM	If yes, 3 points, if no, 0 points	3
10.7 - school liaison	Objective, non SPM	If yes, 2 points; if no, 0 points	2
	ST		16
Section 11 - volunteer scorers may skip, all answered will be verified by HSN			
11.1, 11.2	Objective, non SPM	If both yes: 1 point	1
11.3, 11.4, 11.5, 11.6 audit	Objective, non SPM	If all no, 1 point	1
11.7	Objective, non SPM	If within 18 months	4
11.7a	Objective, non SPM	If no: 1 point	1
11.7b	Objective, non SPM	If no: 3 points	3
fair housing			
11.8	Objective, non SPM	If no: 3 points	3
	ST		13
Section 12 - Budget			
	Objective, non SPM	Does budget request match # of housing units (if housing funding requested) in question 3.4? : 2 points. If on question 4.11 the applicant checked "yes" for column C "HUD FUNDING" for any items are they included in the budget?; Give a score between 0 - 5 points based on judgement of these criteria	2
	Objective, non SPM	Does budget match number of FTEs identified (contracts currently capped at $65K per position including salary, benefits, mileage and supervision). If requested no more than $65K per FTE: 2 points	2
	Objective, non SPM	If on question 4.11 the applicant checked 'yes' for column C "HUD FUNDING" for any items - are they included in the budget? - 1 point. If applicant checked "no" for column C HUD FUNDING in all rows - 1 points	1
match			
12.12	Objective, non SPM	Is match documentation attached	5
multi			
12.13, 12.14, 12.15	Objective, non SPM	if all questions answered 0; if any questions not answered: -1	1

Section14 - Inclusive Structure

14a	Objective, non SPM	If Yes: 1	1
14.b	Objective, non SPM	If Yes: 1	1
14.c ID barriers	Objective, non SPM	If Yes: 1	1
14.d	Other	If Yes and provided narrative response: 2 points	2
Programmatic changes 14.e COVID	Other	If Yes and provided narrative response: 2 points	2
14f		If "yes" to safety protocols and vaccinations and fully described each, add 5 points; if yes to 1 with full description, add 2 points; if no, 0 points	5
Skip 14g - 145J - will be scored by Lived Experience Council	Other	scored by Lived Experience Council	6
Race & Gender Inclusion 14k 14l	Other Other	If yes and fully described: 2 points If yes and fully described: 2 points	2 2

Section 13 - HMIS & Administrative data will be verified by HSN   System Performance Measure (SPM)

HMIS

Housing Stability   35

PSH	System Performance Measure (SPM)	APR	90%+: 35 points 85 - 89%: 25 points 80-84%:10 points <80%: 0 points	
RRH & TH	System Performance Measure (SPM)	APR - positive exit destination	90%+: 35 points 85 - 89%: 25 points 80-84%:10 points <80%: 0 points	
Exits to Homelessness	System Performance Measure (SPM)	APR	5% or less: 25 points 6 - 10%: 20 points 11 - 15%: 15 points 16 - 20%: 8 points >20%: 0 points	25
Housing Move In Date	Objective, non SPM	% of program participants with housing move in date		5
Length of Time to Housing	System Performance Measure (SPM)	Number of days from time households is assigned to project by CES to the move in date	100 days or less: 25 points 100.1 - 120 days: 20 points 120.1 - 140 days: 15 points 140.1 - 160 days: 9 points 160.1 - 190 days: 4 points >190 days: 0 points	25

Earned Income Total	System Performance Measure (SPM)			10
PSH		APR/ SPM 4	25.1%+: 10 points 19-25%: 7 points 10 - 18%: 4 points 5 - 9%: 4 points <5%: 0 points	
RRH/TH		APR/ SPM 4	40%+: 10 points 30 - 39%: 8 points 20 - 29%: 6 points 10 - 19%: 4 points <10%: 0 points	
Unearned Income Total	System Performance Measure (SPM)	APR/ SPM 4	40%+: 10 points 30 - 39%: 8 points 20 - 29%: 6 points 10 - 19%: 4 points <10%: 0 points	10
Utilization Rate	System Performance Measure (SPM)	APR	95%+: 3 points 85 - 94%: 2 points 75 - 84%: 1 point <75%: 0 points	3
Overall Data Quality	Objective, non SPM	APR	Error rate < 3%: 2 points Error rate < 5%: 1 point Error rate > 5%: 0 points	2
Housing First				
	Objective, non SPM	% of clients with zero income upon Project Entry (APR)		5
	Objective, non SPM	% of persons with 3+ conditions		5
CoC Meeting Attendance				
	Objective, non SPM			5
ST				130

Section 15

15.1 Other		Describe your organization, subrecipient(s) if applicable, and partner organizations (e.g., developers, key contractors, subcontractors, service providers) have successfully utilized federal funds in other projects. Provide examples that illustrate experience such as (a) working with and addressing the target population(s) identified housing and supportive service needs, (b) developing and implementing relevant program systems, services, and/or residential property construction and rehabilitation, (c) identifying and securing matching funds from a variety of sources, and (d) managing basic organization operations including financial accounting systems. You would want to include how many programs you have serving homeless people, how many people you serve through those programs – how much funding you've received from HUD, and if not HUD, from other federal sources, over X number of years. Briefly discuss partnerships with other agencies in providing services. Discuss briefly your housing first and harm reduction based practices – at least to say that you do them. State that you complete project in timely manner. Name your accounting system	Fully Responsive including naming accounting system: 3 points Somewhat Responsive: 1 pt Non-responsive: 0 pts	3

15.2 Other	Include experience with leveraging all federal, state, local and private sector funds. If your organization has no experience leveraging other funds, include the phrase **"No experience leveraging other federal, state, local, or private sector funds."** How much money have you received from these public source – and how much from each one (estimates/rough figures are ok) from which sources. If you've complied with all contracts, say that. If you've leveraged funds for persons experiencing homelessness, say that.	Fully Reponsive: 3 pts Somewhat responsive: 3 pts Not responsive or no experience: 0 pts	3
15.3 Other	Include how your organization has a functioning accounting system that is operated in accordance with generally accepted accounting principles or has designated a fiscal agent that will maintain a functioning accounting system for your organization in accordance with generally accepted accounting principles. If your project application includes a sub-recipient(s), include the sub-recipient(s) fiscal control and accounting procedures to assure proper dispersal of and accounting for federal funds in accordance with the requirements of 2 CFR part 200. TIP – how many people are on your board, how many of them have lived experience. How much experience do key leaders on the organization have. Do you have financial policies and procedures that comply with GAAP? What's your accounting system? Have you requested reimbursements in a timely manner? Have you submitted financial reports in a timely manner? Do you compare budget to actuals?	Fully Reponsive: 3 pts Somewhat responsive: 3 pts Not responsive or no experience: 0 pts	3
15.4 Other		Fully Reponsive: 3 pts Somewhat responsive: 3 pts Not responsive or no experience: 0 pts	3
ST - Narratives			12

Section 19 - Bonus

19.1 Other		1 point for each selection, other than none of the above. 0 points if selected "none of the above"	4
19.2 Other		3 points if selected "none of the above"; 1 point if only one other box is checked.	3
			7
Renewal Total			345

NEW PROJECTS - SERVICES

Section 16 - Key Information

16.2 - Timeline	Objective, non SPM		If first tenant housed within 90 days and all tenants housed with 180 days - 3 points; if first tenant housed in 120 days and all tenants within 200 days - 1 point; otherwise, 0 points.	3
	ST		

Section 17 - new projects - support services

17.1 - Housing First Experience   Other

If answer conveys that agency has significant experience placing people into permanent housing as quickly aspossible and providing wrap around services - 10 pts   If answer conveys agency has done some, but not much, housing first projects - 4 pts
If answer suggests agency does not implement housing first practices or does not understand the pillars of housing first principles - 0 pts   10

17.2 - Competency Training   Other

Answer clarifies that staff receive training in Housing First core competencies (motivational interviewing, trauma informed care, cultural competency, housing first) and specifies where the training is provided (ex, By CoC, national trianings, etc) - 5 pts
If answer conveys staff receive all training but doesnt specify from where - 4 pts
If answer conveys staff receive some, but not all core competency training - 3 pts
If answer is vague on training - 0 pts   5

17.3 Housing Stability Case Man: Other

Describe your perception of how individuals or households assisted through this Project may be similar or different from those with which you currently work/historically have worked, and the steps you are taking to ensure that members with the target population for this Project are served using a Housing First philosophy. Responses should include any your previous experience working with individuals or families, how you would provide access to healthcare, public benefits (such as TANF or SNAPS) employment, and other services to assist participants to remain stable housed. You should also discuss experience and plans for identifying housing units and advocacy on behalf of clients with landlords and property managers Answers may emphasis how clients served through this Project may have a different previous housing status from your current projects (ex. this Project serves persons who are literally homeless but previous Projects served anyone in need) or whether clients served through this Project may have higher/lower/same level of barriers to housing, more complex/less complex/same level service needs or other differences/similarities

If agency conveys that they have worked with this population before and convey strategies to link program participants with health care, public benefits, employment and other services - 5 pts
If agency clarifies how this population is different from others they have worked with and conveys strategies to assist program participants to access services - 3 pts   If agency has no experience with the population and doesn't convey strategies to link with the named services - 0 pts

17.4 - Trauma Informed Care   Other

Describe how your Project delivers trauma informed services with an understanding of the vulnerability and experiences of trauma survivors, including the prevalence of physical, social and emotional impacts of trauma, How is trauma integrated into policies procedures, practices and settings? How does the Project place priority on restoring survivor's feelings of safety, choice and control if relevant?

Response conveys significant understanding of trauma informed care including vulnrability and experiences of trauma survivors, prevalence of physical, social & emotion impacts of trauma - 5 pts   Response conveys some understanding of the above - 3 pts
Response conveys limited understanding of the above - 0 pts   5

17.9a - Health Care Leverage   Other

Response conveys specifics of how public and private healthcare organizations will assist to meet healthecare needs - 3 pts
Response does not convey specifics, or question isn't answered = 0 pts   3

17.9b - Written health care com Objective, non SPM		Written commitment from health care organization with valueof commitment, dates of health care resources - attached - 4 pts Attachment not included or incomplete - 0 pts	4
New Projects - Services ST			35

NEW PROJECTS - HOUSING

Section 18 - Housing Narratives

Project Scope

18.1 - Number, type, configuaration, etc	Other	Response conveys with clarity how many units will be provided; the type (RRH or PSH), the configuration (scattered site, site based, facility based) - 2 pts; Response is not clear - 0 pts	2
18.2 - Type of subsidy	Other	Response conveys with clarity if HUD subsidy will be tenant based, project based or sponsor based rental assistance or if leasing funds or operating subsidies - 2 pts Response is not clear - 0 pts	2
18.3 - relationships	Other	Response conveys clarity about who is responsible for what types of activities (applicants, landlords, intermediaries, tenants) - how they are connected to each other and who is responsible for what - 2 pts Response is not clear or incomplete - 0 pts	2
18.4 - services	Other	Response conveys who will be providing services before, during and after housing placement (i.e. case management is assitned by CES or isl inked to the Project; who is providing non-case management services; if Project is site bsed, how will cients continue to receive case management srivces if they are evicted from the site-based units) - 2 pts Response is not clear or incomplete - 0 pts	2
18.5 - steps in the process	Other	Response conveys the steps in the housing placement process from identification ofor assigment of program participants to identificaiton and selection of housing units to lease execution and move-in to implementation of housing retention and stabilization strategies - 2 pts Response is not clear or incomplete - 0 pts	3
18.6 - project based	Objective, non SPM	Treshold	
18.7 - housing first	Other	Response conveys a positive experience with and investment in activities that use Housing First model; explains an evolution that has occurred; references specific policies adopted by Applicant - 3 pts Response conveys some experience with Housing First - 1 pt Response does not support housing first - 0 pts	6

18.8 - regional needs	Objective, non SPM		Project includes 1 bedroom units - 2 pts Rapid Rehousing project includes 4 or 5 bedroom units - 2 pts Project includes wheelchair accessible units - 2 pts Project includes first floor units for persons with mobility impairments - 2 pts Project includes units available for persons with criminal records, including felonies and sex offenses - 3 pts Project includes assisted living or family are home-level/type uniits for $0 income, including those persons currently using substances - 3 pts	14
18.9 - reallocation			Threshold for projects seeking reallocation - otherwise, will be considered for bonus/other new project	
18.10a - housign leverage	Other		Response conveys specifics of how project uses public housing agencies or state or local housing organizations to provide leveraged units; how they will use coordinated ntry and provide subsidies to persons experiencing homelessness - 3 pts Response does not convey specifics, or question isn't answered = 0 pts	3
18.10b - housing bonus	Objective, non SPM		Written commitment from housing provier clarifying housing subsidies provided, worth at least 25% of total budget, that they are not funded by CoC or ESG funds - dates they will be available - number provided - 10 pts Attachment not included or incomplete - 0 pts	16
New Project Housing Total				50

DV BONUS

Section 17

17.8a - previous experience	Other	Describe your Agency's experience serving survivors of domestic violence, dating violence, sexual assault, or stalking, and their ability to house survivors and meet safety outcomes	Response conveys licensing to work with the population: add 1 Response conveys significant effective experience including ability to house survivors and meet safety outcomes: 5 pts Response conveys moderate experience: 3 pts Response conveys limited or no experience: 0 pts	5
17.3b - emergency transfer plan	Other			4

		prioritizing program participant choice and rapid placement & stabilization in permanent housing consistent with participants preferences; establishing and maintaining an environment of agency and mutual respect (does not use punitive interventions, ensures program participant staff interactions are based on equality and minimize power differentials); providing program participants access to information on trauma (training staff on providing program particiaptns with information on trauma); emphasizing program participants' strengths (strength-baseed coaching, questionnaires and assessment tools include strength-based measures, case plans include assessments of pogram participants strengths and works towards goals and aspirations); centering on cultural responsiveness & inclusivity (training on equal access, cultural competence, nondiscrimination); providing opportunities for connection for program participants (groups, mentorships, peer-to-peer, spiritual needs) and offering support for parenting (parenting classess, child care)		
17.8c - Trauma informed, victim	Other		Response includes all denoted components: 4 pts Response includes most denoted components: 3 pts Response includes X or fewer components: 0	4
17.8d - rapidly housing	Other		Response conveys agency's commitment to housing first with wrap around services after placement and experience with RRH: 4 pts Others: 0 pts	4
17.8e - CoC Engagement	Objective, non SPM		Agency attends membership meetings, participates on at least one committee, attends trainings: 4 pts Agency does 2 of the above: 2 pts Others: 0 pts	4
17.8f - Comparable database	Objective, non SPM		Agency has a comparable database, tracks all denoted data elements and runs HUD APR: 4 pts Agency has comparable database and runs HUD APR: 2 pts Agency has comparable database and track denoted data elements: 1 pt	4
17.8g - Ensures Safety	Other	Training staff on safety planning; adjusting intake space to better ensure a private conversation; conducting separate interviews/intake with each member of a couple; working with survivors to have them identify what is safe for them as it relates to scattered site units and/or rental assistance; maintaining bars on windows, fixing lights in hallways, etc for congregate living spaces operated by the agency; keeping the location confidential for dedicatd units/congregate living spaces set aside solely for us by survivors	Response conveys skilled and effective implementation on all 6 features: 3 pts Response conveys skilled and effective implementation of 3 - 5 features: 2 pts Others: 0 pts	3
DV Total				29